

ENTERTAINMENT & MULTIMEDIA LIMITED

Thursday, December 19, 2002

Office of International Finance Securities & Exchange Commission Corporate Filing 450 Fifth Street, NW Washington, DC 20549 USA





SUPPL

Dear Sir or Madam:

RE: Exemption #82-4245

We are submitting current public filings as required under rule 12g3-2(b).

Yours truly,

John Grzybowski

Chief Financial Officer

BFS Entertainment & Multimedia Limited

Enclosures: Interim Report – Second Quarter Fiscal 2003

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SEC EXEMPTION #82-4245



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SEGOND QUARTER REPORT

For the Three and Six Months Ended November 2, 2002



Nov. 2, 2002

13 Weeks Ended

Nov. 3, 2001

26 Weeks Ended

Nov. 2, 2002

Nov. 3, 2001

Consolidated Statements of Operations

(Unaudited)

For the period ended

Sales	\$	2,304,829	\$	2,285,704	\$ 4,142,183	\$	3,904,292
Cost of goods-sold		763,514		879,084	1,466,757	\	1,492,348
Gross profit		1,541,315		1,406,620	2,675,426		2,411,944
Selling expenses		365,438		330,143	668,441		564,636
Administrative expenses		495,008		480,732	904,494		859,304
Total selling and administrative expenses		860,446		810,875	1,572,935		1,423,940
Operating earnings before interest,							
amortization and income taxes		680,869		595,745	1,102,491		988,004
Interest expense		57,340		73,210	 114,842		149,215
Operating earnings before amortization and income taxes		623,529		522,535	987,649		838,789
Amortization of capital assets and deferred development		140,193		101,086	 280,387		202,172
Operating earnings before amortization							
of AHT Video Library and income taxes		483,336		421,449	707,262		636,617
Amortization of AHT Video Library		127,371		127,371	 254,742		254,742
Earnings before income taxes		355,965		294,078	452,520		381,875
Currant income taxes		196,521		-	289,534		-
Future income taxes		(48,775)			 (101,450)		
Net earnings	\$	208,219	\$_	294,078	\$ 264,436	\$	381,875
Operating earnings before interest,							
amortization and income taxes per share	\$	0.08	\$	0.07	\$ 0.14	\$	0.12
Basic and diluted earnings per share (Note 3a)	\$	0.03	\$	0.04	\$ 0.03	\$	0.05
Consolidated Statements of Retained Earnin	ngs						
(Unaudited)	13 Weeks Ended 26 Weeks Ended				Ended		
For the period ended		Nov. 2, 2002		Nov. 3, 2001	 Nov. 2, 2002		Nov. 3, 2001
Retained earnings – beginning of period	\$	1,042,048	\$	531,906	\$ 985,831	\$	444,109

The accompanying notes are an integral part of the Interim Consolidated Financial Statements.

Notes to Interim Consolidated Financial Statements (unaudited)

1. Summary of Significant Accounting Policies

Retained earnings – end of period

The significant accounting policies used in these unaudited interim consolidated financial statements conform to those presented in the corporation's May 4, 2002 audited annual consolidated financial statements. These interim consolidated financial statements do not include all of the disclosures included in the annual consolidated financial statements and accordingly should be read in conjunction with the annual consolidated financial statements.

2. Bank Indebtedness

Net earnings

As of November 2, 2002, the corporation had an operating line of credit in the amount of \$2,500,000 (May 4, 2002 - \$2,500,000) of which approximately \$1,517,000 (May 4, 2002 - \$1,064,000) was outstanding at that date. The outstanding portion of the line of credit bears interest at the bank prime rate plus 0.5% per annum payable monthly. A general security providing a first charge over all accounts receivable, inventories and equipment, other than leased assets, has been pledged as security for this operating line of credit.

3. Capital Stock

(a) Issued and Outstanding

Authorized

208,219

1.250.267

Unlimited common shares

294,078

825.984

Issued - Common Shares

		Shares)	Amount)
Balance - beginning of year		8,054,333	2,159,783
Cancelled pursuant to normal co	ourse issuer bio	(32,000)	(10,836)
Balance - end of period		8,022,333 \$	2,148,947

264,436

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Consolidated Balance Sheets

As at	Nove	ember 2, 2002		May 4, 2002
3		Unaudited		Audited-
Assets				
Current	1		*	
Accounts receivable SEC EXEMPTION #82-4245	\$	1,944,842	\$	1,703,685
Inventories	•	2,274,801	*	1,950,644
Prepaid video royalties		870,070		713,949
Prepaid expenses and deposits		61,409		69,386
Deferred development costs		157,736		172,188
		5,308,858		4,609,852
AHT Video Library		382,116		636,858
Loan receivable		14,000		28,000
Deferred development costs		224,675		204,529
Capital assets		1,011,229		957,347
	\$	6,940,878	\$	6,436,586
Liabilities			_ 	
Current				
Bank indebtedness (Note 2)	\$	1,586,087	\$	1,011,941
Accounts payable and accrued liabilities	Ą	902,586	φ	1,011,941
Income taxes payable		902,300 266,830		56,300
Long-term debt due within one year		200,030 375,000		383,334
Capital lease obligations due within one year		29,486		62,741
5.10 Juli		3,159,989		2,606,249
Long-term debt		250,000		437,500
Capital lease obligations		18,125		32,223
Future income taxes		113,550		215,000
		3,541,664		3,290,972
Shareholders' Fauily				
Shareholders' Equity Capital stock (Note 3)		2 4 40 047		0 150 700
Capital stock (Note 3) Retained earnings		2,148,947 1,250,267		2,159,783
Retained earnings		1,250,267 3 300 214		985,831 3 145 614
	\$	3,399,214 6,940,878	\$	3,145,614 6,436,586
	7	U,34U,0/0	<u> </u>	U,43D,ƏĞÜ

The accompanying notes are an integral part of the Interim Consolidated Financial Statements.

the following table sets out the computation of basic and	l diluted earnings per si	nare:
₽6 Weeks Ended	Nov. 2, 2002	Nov. 3, 2001
Numerator:		
Net earnings available to common shareholders	\$ 264,436	381,875
Denominator:	a take jegit is t	
Weighted average shares for basic earnings per share	8,033,711	8,047,333
flect of dilutive securities		
Employee stock option	8,511	
Warrants		
	8,511	
Adjusted weighted average shares and assumed convers	ions	
for diluted earnings per share	8,042,222	8,047,333
Basic earnings per share	\$ 0.03	\$ 0.05
Diluted earnings per share	\$ 0.03	\$ 0.05

(b) Stock-Based Compensation

Effective January 1, 2002. The Canadian Institute of Chartered Accountants issued new recommendations dealing with stock-based compensation and other stock-based payments. The new recommendations require either the recognition of a compensation expense for grants. of stock, stock options and other equity instruments to directors, officers and employees; based on the estimated fair value of the instrument at the grant date, or alternatively, the disclosure of pro-forma net earnings and earnings per share data, as if the stock-based compensation had been recognised in earnings. The corporation has adopted the latter approach.

During the second quarter, the corporation issued 47,500 stock options to two of its directors. Had the corporation elected to recognise the cost of its stock-based compensation based on the estimated fair value of the stock options granted, the corporation's net earnings would have been reduced by \$14,725. Net earnings for the six months would have been \$249,711 (\$0.03 basic and diluted earnings per share). For the second quarter, the net earnings

would have been \$193,494 (\$0.02 basic and diluted earnings per share).

The fair value of each stock option is estimated on the date of grant using the Black-Scholes.

pricing model with the following assumption — weighted average fair value of options granted during the period of \$0.31, expected stock price volatility of 81%, expected dividend rate of 0% and risk-free interest rate ranging from 4.1% to 4.4% over the life of the options.

BFS ENTERTAINMENT & MULTIMEDIA LIMITED Consolidated Statements of Cash Flows

(Unaudited)		13 Weeks Ended		26 Weeks Ended				
For the period ended		Nov. 2, 2002	N	ov. 3, 2001	N	ov. 2, 2002	No	ov. 3, 2001
Operating activities								
Net earnings 7	\$	208,219	\$	294,078	\$	264,436	` \$	381,875
Items not affecting cash:	*	200,200	•	,,,,,	•	,	,	211,010
Future income taxes		(48,775)		-		(101,450)		* . <u>.</u>
Net decrease (increase) in prepaid royalties		47,462		(199,354)		(156,121)		(226,800)
Forgiveness of loan receivable		•		-		14,000		14,000
Amortization of capital assets		97,147		71,392		194,293		142,784
Amortization of deferred development costs		43,047		29,694		86,094		59,388
Amortization of AHT Video Library		127,371		127,371		254,742		254,742
		474,471		323,181		555,994	-	625,989
Net changes in non-cash working capital balances (*)		(477,955)		(227,209)		(536,154)		(399,163)
Cash flows provided by (used in) operating activities	-	(3,484)		95,972		19,840		226,826
Financing activities								
Increase in bank borrowings		319,041		137,917		574,146		623,209
Repayment of capital lease obligations		(20,415)		(17,380)		(47,353)		(37,235)
Repayment of long-term debt		(93,750)		(102,084)		(195,834)		(504,167)
Purchase of common shares for cancellation		(10,836)		_		(10,836)		
Cash flows provided by financing activities		194,040		18,453		320,123		81,807
Investing astrothics								
Investing activities		(450,000)		/7C 0E 4\		(0.40.475)		(000 017)
Additions to capital assets		(150,282)		(76,354)		(248,175)		(222,217)
Additions to deferred development costs		(40,274)		(38,071)		(91,788)		(86,416)
Cash flows used in investing activities		(190,556)		(114,425)		(339,963)		(308,633)
Net change in cash and cash equivalents		-		•		•		
Cash and cash equivalents, beginning and end of period	\$	-	\$		\$	-	\$	-
Interest on long-term debt	\$	37,437	\$	49,878	\$	78,484	\$	108,685
(*) Components of the net change in non-each working								
(*) Components of the net change in non-cash working capital balances related to operations								
Increase in accounts receivable	\$	(295,363)	\$	(469,977)	\$	(241,157)	\$	(398,670)
Decrease (increase) in inventories	Þ	(295,363) (190,068)	φ	31,008	φ	(324,157)	Φ	(239,286)
Decrease in income taxes recoverable		(130,000)		31,000		(UZ4, IJ1) -		31,944
Decrease in prepaid expenses and deposits		8,346		31,973		7,977		20,173
Increase (decrease) in accounts payable		U F U,U		51,513		1,511		۷,۱۱۵
and accrued liabilities		(177,288)		179,787		(189,347)		186,676
Increase in income taxes payable		176,418		-		210,530		-
полодов из повтно шлов разавно	\$	(477,955)	\$	(227,209)	\$	(536,154)	\$	(399,163)
	Ψ_	(505, 117)	Ψ	(221,203)	Ψ	(000,104)	Ψ	(000,100)

The accompanying notes are an integral part of the Interim Consolidated Financial Statements.

Report to Shareholders

We are pleased to report our unaudited consolidated financial and operating results for the second quarter ended November 2, 2002.

Sales for the first six months were \$4,142,183 compared to \$3,904,292 during the same period last year. Operating earnings were \$1,102,491 (\$0.14 per share) compared to \$988,004 (\$0.12 per share), a 12% increase over the same period last year. Earnings before income taxes were \$452,520 compared to \$381,875 for the same period last year. Net earnings were \$264,436 (\$0.03 per share) compared to \$381,875 (\$0.05 per share) for the same period last year. The current net earnings include a provision for income taxes which was not reflected in the prior year due to available tax losses.

Sales for the second quarter were \$2,304,829 compared to \$2,285,704 during the same period last year. Operating earnings were \$680,869 (\$0.08 per share) compared to \$595,745 (\$0.07 per share) for the same period last year, representing an increase of 14%. Earnings before income taxes were \$355,965 compared to \$294,078 for the same period last year. Net earnings were \$208,219 (\$0.03 per share) compared to \$294,078 (\$0.04 per share) for the same period last year. The current net earnings include a provision for income taxes which was not reflected in the prior year due to available tax losses.

BFS Entertainment & Multimedia Limited manufactures, markets and distributes under the BFS Video and American Home Treasures video labels, a wide range of entertainment home videos and DVD's for resale to retail and catalogues throughout North America. The Corporation's strategy is to continue to acquire new programming and to expand its distribution channels. The Corporation is also continuing to look for small companies that can be acquired to fit the current business model.

Denis B.E. Donnelly Chairman, President & CEO November 27, 2002

Shareholders and other individuals requesting copies of the Annual and Quarterly Reports should contact:

INVESTOR RELATIONS BFS ENTERTAINMENT & MULTIMEDIA LIMITED

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